### MONTHLY FINANCIAL REPORT

For the period ending April 30, 2018 (Unaudited)

TO:

Town Manager's Office

FROM:

Steven Ventura, Chief Financial Officer Brenda Bowman, Accounting Manager

DATE:

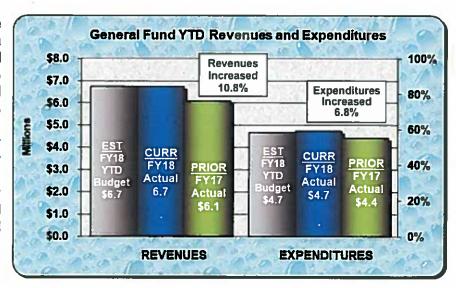
May 21, 2018

### **BACKGROUND**

Financial reports are prepared for the General Fund, Water and Sewer Fund, Solid Waste Fund, Debt Service Fund, Stormwater Fund, and Fairview EDC & CDC Funds. Summaries of revenues and expenditures for the current year as well as previous year, and percentage of collected/used are presented. This report covers the seventh month of fiscal year 2017-2018; therefore, it is generally desirable for year-to-date revenue totals to have achieved 58% of the budgeted amount and expenditures should generally not exceed 58% of the budgeted amounts. However, because property taxes are primarily received during the first trimester of the budget year and other revenues such as franchise fees are cyclical, revenues will not always equate to the projected percentage. Likewise, total expenditures may not always equate to the projected percentage, because payments for contracted services, insurance, and debt service payments are paid in lump sum amounts, while transfers to other funds occur quarterly.

#### GENERAL FUND

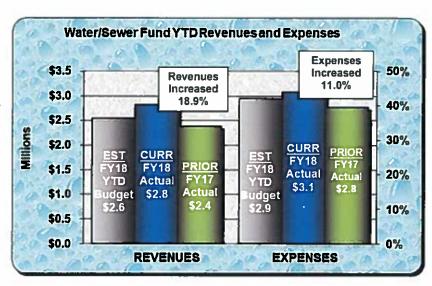
Revenue collections in the General Fund for the seventh month of fiscal year 2018 total \$6,752,206 and represent 75.3% of the total annual budget. Actual total collection this year is \$660,982 higher than last year. Property tax increased \$354,809 due to higher property valuations and new construction. Charges for services increased by \$84,815 due to increased Engineering, **Planning** and Hauling fees.



General Fund expenditures total \$4,726,303 and represent 52.7% of the total annual budget. Expenditures are \$303,150 more than the previous year. All other expenditures for all divisions are within the acceptable range.

#### WATER AND SEWER FUND

The Water and Sewer Fund revenues total \$2.821,697 and represent 46.1% of the total annual budget. This amount is \$447,673 higher than last year. Water sales were higher by \$366,999 and sewer sales were higher by \$91,311 than the previous year due to the Town increasing water and sewer rates by 15%. Miscellaneous revenue was \$13,304 more than previous year due to a larger refund from North Texas Municipal Water District on overpayment for billed water



Expenses for the Water and Sewer Fund total \$3,075,386 and represent 43.3% of the annual budget. This amount is \$305,657 more than prior year. Water and Sewer Department expenses increased \$231,677 and \$34,100 respectively over prior year due to increased cost of purchasing water and sewer treatment from/by North Texas Municipal Water District.

### OTHER OPERATING FUNDS

The revenues and expenditures for all the other operating funds are within an acceptable percentage range. Revenues and expenditures will be monitored and reported to ensure that spending will not exceed the approved budget amounts.

### OTHER INFORMATION

Number of water accounts in April 2018 totaled – 3,616

Number of sewer accounts in April 2018 totaled – 1,932

Number of solid waste accounts in April 2018 totaled - 3,626

Water sales in thousand gallons for the month of April 2018 – 45,014

### **SALES TAX ANALYSIS**

Sales tax revenue collections for the entire Town of Fairview (Town, Fairview EDC and Fairview CDC portions) for the seventh month of fiscal year 2018 total \$1,823,516. Actual total collection this year is \$45,214 or 2.4% less than last year.

The Town of Fairview received \$201,816 in sales tax revenue during the month of April 2018. This amount represents a decrease of \$1,287 or 0.6% less than April 2017. Due to the timing, the sales tax received in the month of May 2018 can be reported in this financial report too. The Town of Fairview received \$308,588 during the month of May 2018. This amount represents an increase of \$24,932 or 8.8% more than May 2017.

### MUNICIPAL COURT OUTSTANDING FINE & FEE COLLECTIONS

The April 2018 report from Perdue, Brandon, Fielder, Collins & Mott, LLP:

- ✓ 227 (\$190,411) letters were mailed.
- ✓ 21 address corrections, 29 phone number changes & 278 telephone contacts
- ✓ 68 new accounts were added (\$23,549)
- √ \$8,451 was collected on 45 outstanding accounts
- √ 54 accounts (\$8,397) outstanding at the end of April 2018
- ✓ REFERENCE "Docket Age Report Summary" within Financial packet
  - Total Dollar Amount Turned Over amount of past due court fines and fees turned over to Perdue, Brandon, Fielder, Collins & Mott for collection
  - Total Dollar Amount Paid total amount collected on past due account, which includes the Town's portion and the collection fee portion
  - Total Dollar Amount Non-Cash amount of past due court fines and fees turned over for collections that have been disposed of by sources other than cash collections (i.e. reduced fines, dismissals, etc.)

## MUNICIPAL COURT MONTHLY ACTIVITY

### April 2018 Report:

Citations Written – 431 Plea Court Docket – 325

Warrants Issued – 80 Total Cases Disposed – 271

Driving Safety Course – 29 Deferred Disposition – 47

Payment Plan – 9 Show Cause by Judge – 19

Pre-Trials – 6 Trial by Jury - 0

## **BUILDING PERMIT ACTIVITY**

	<u>Fiscal</u>	Year-to-Date	4/30/2018			
Permit Type	<b>QTY</b>	<b>VALUE</b>	<b>QTY</b>	<b>VALUE</b>		
Commercial	18	\$6,200,000	0	\$0.00		
Residential	34	\$19,022,956	1	\$206,000		
Accessory Bldg	30	\$786,525	10	\$119,400		
Addn/Remodel	32	\$1,386,291	6	\$105,200		
Other	<u>291</u>		<u>53</u>			
Total	405		70			

# TOWN OF FAIRVIEW COMBINED REVENUE & EXPENDITURE REPORT FOR THE PERIOD ENDING APRIL 30, 2018

		ESTIMATED	CURRENT	YTD Used/	PRIOR	YTD Used/	Changes
	Budget	YTD Budget*	YTD Actual	Collected	YTD Actual	Collected	from
	FY17-18	4/30/2018	4/30/2018	4/30/2018	4/30/2017	4/30/2017	Last Year
GENERAL FUND							
Revenues:							
Property Taxes	\$3,956,455	\$3,852,178	\$3,857,154	97.5%	\$3,502,345	98.3%	\$354,809
Sales & Use Taxes	1,575,000	958,651	911.758	57.9%	934,365	59.3%	(22,607)
Mixed Beverage Tax	75,000	57,581	48,641	64.9%	58,365	77.8%	(9,724)
Franchises	679,900	344,734	333,080	49.0%	214,246	32.1%	118,834
Licenses & Permits	412,696	222,838	210,270	51.0%	225,124	55.5%	(14,854)
Charges for Service	319,475	419,256	273,334	85.6%	188,519	56.6%	84,815
Fines & Fees	421,434	248,889	229,693	54.5%	233,639	55.8%	(3,946)
Investment Income	40,000	25,995	77,228	193.1%	21,977	57.8%	55,251
Miscellaneous	447,448	236,398	264,748	59.2%	222,594	37.2%	42,154
Transfer from Capital Projects Fund	200,000	48,659	200 000	100.0%	200,000	0.0%	•
Transfer from Water & Sewer Fund	655,000	322,538	327,500	50.0%	271 250	45.5%	56,250
Transfer from Stormwater Fund	37,600	15,667	18,800	50.0%	18,800	50.0%	-
Transfer from Hotel/Motel Fund	150,729	- 1	C 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	0.0%	- 124g	0.0%	
Total Revenues	\$8,970,737	\$6,753,384	\$6,752,206	75.3%	\$6,091,224	73.3%	\$660,982
Expenditures:							
Mayor & Council	\$21,950	\$10,400	\$7,487	34.1%	\$9,718	48.6%	(\$2,231)
Administration	617,272	335,155	352,882	57.2%	336,418	57.6%	16,464
Accounting	593,319	328,559	349 603	58.9%	319,678	54.7%	29,925
Town Secretary	154,688	79,426	60,459	39.1%	51,534	48.8%	8,925
Planning & Zoning	149,553	79,882	78,707	52.6%	81,722	56.6%	(3,015)
Police	2,411,556	1,267,146	1,307,196	54.2%	1.106,536	43.6%	200,660
Fire	3,022,345	1,717,012	1,747,053	57.8%	1,634,354	55.3%	112,699
Public Works	437,768	198,458	241,756	55.2%	291,151	49.9%	(49,395)
Inspections	210,506	108,945	109 706	52.1%	73,440	58.2%	36,266
Municipal Court	194,263	107,361	99 841	51.4%	101,530	55.3%	(1,689)
Parks & Recreation	197,621	105,057	102 965	52.1%	108 130	57.1%	(5,165)
Non-Departmental Transfer to Technology Fund	905,836	325,627	217,374	24.0%	192,422	24.3%	24,952
Total Expenditures	51,274 \$8,967,951	24,92 <u>1</u> <b>\$4,687</b> ,950	51,274 <b>\$4,726,303</b>	100.0% 52.7%	116,520 \$4,423,153	97.5%	(65,246)
Total Experiultures	30,307,331	94,001,330	\$4,720,303	52.1%	\$4,423,153	49.6%	\$303,150
Net Revenue over Expenditures			2,025,903		1,668,071		
Beginning Fund Balance Ending Fund Balance			4,885,152 6,911,055		4,918,043 6,586,114		
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<sup>\*</sup> YTD Budget is the average percentage of the past five years.

# TOWN OF FAIRVIEW COMBINED REVENUE & EXPENDITURE REPORT FOR THE PERIOD ENDING APRIL 30, 2018

		ESTIMATED	CURRENT	YTD Used/	PRIOR	YTD Used/	Changes
	Budget	YTD Budget*	YTD Actual	Collected	YTD Actual	Collected	from
	FY17-18	4/30/2018	4/30/2018	4/30/2018	4/30/2017	4/30/2017	Last Year
WATER & SEWER FUND							
Revenues:		to Silver of S					
Water Service	\$4,600,000	\$1,746,731	\$1,972,392	42.9%	\$1,605,393	39.2%	\$366,999
Sewer Service	948,750	516,427	516,739	54.5%	425,428	51.8%	91,311
Tower Lease	199,022	124,153	107,943	54.2%	112,666	63.7%	(4,723)
Investment Income	3,500	2,075	4,099	117.1%	1,640	49.7%	2,459
Miscellaneous	120,665	76,007	93,734	77.7%	80,430	60.9%	13,304
Transfer from Debt Service Fund	233,581	77,860	116,790	50.0%	138,467	50.0%	(21,677)
Transfer from Stormwater Fund	20,000	6 <u>,66</u> 7	10,000	50.0%	10,000	50.0%	•
Total Revenues	6,125,518	\$ <u>2,</u> 549,919	\$2,821,697	46.1%	\$2,374,024	42.9%	\$447,673
_						_	
Expenses:		IN FIRST SELL					
Water Department	\$3,652,948	\$1,912,090	\$1,866,792	51.1%	\$1,635,115	49.3%	\$231,677
Utilities	132,795	68,245	69,771	52.5%	102,734	51.9%	(32,963)
Sewer Department	1,458,829	620,459	482,005	33.0%	447.905	32.2%	34,100
Debt Service	1,076,564	42,859	281,652	26.2%	256,101	90.9%	25,551
General Fund Franchise Fee	345,000	142,724	172,500	50.0%	158,750	48.2%	13,750
Transfer to General Fund	310,000	125,062	155,000	50.0%	112,500	42.1%	42,500
Non-Departmental	129,827	34,654	47,666	36.7%	55,474	4.8%	(7,808)
Total Expenses	\$7,105,963	\$2,946,093	\$3,075,386	43.3%	\$2,769,729	41.6%	\$305,657
SOLID WASTE FUND			1000	1.0			
Total Revenues	\$720,000	\$185,481	\$371,803	E4 C0/	#200 0E0	54 70/	
		CONTRACTOR AND ADDRESS OF THE PARTY OF THE P		51.6%	\$360,352	51.7%	\$11,451
Total Expenses	\$675,200	\$171,048	\$352,549	52.2%	\$312,772	48.1%	\$39,777
DEBT SERVICE FUND							
Total Revenues	\$2,231,074	\$1,988,017	\$2,200,948	98.6%	\$2,113,969	98.2%	\$86,979
Total Expenses	\$2,222,650	\$1,627,194	\$1,648,645	74.2%	\$1,557,342	74.5%	
TOME Experies	\$2,222,030	\$1,021,134	\$1,040,040	14.276	\$1,557,542	74.5%	\$91,303
STORMWATER FUND							
Total Revenues	\$315,000	\$175,976	\$172,950	54.9%	\$170,461	54.6%	\$2,489
Total Expenses	\$511,623	\$208,044	\$143,439	28.0%	\$131,025	41.8%	\$12,414
FAIRVIEW EDC							
Total Revenues	\$763,500	\$462,343	\$462,825	60.6%	\$470,166	61.5%	(\$7,341)
Total Expenditures	\$761,640	\$425,129	\$575,272	75.5%	\$535,670	59.3%	\$39,602
FAIRVIEW CDC		I WEST BEST OF		12	Time Samuel		
Total Revenues	\$763,500	\$462,319	\$463,107	60.7%	\$469,910	61.5%	(\$6,803)
Total Expenditures	\$760,776	\$447,392	\$443,793	58.3%	\$461,480	62.2%	(\$17,687)

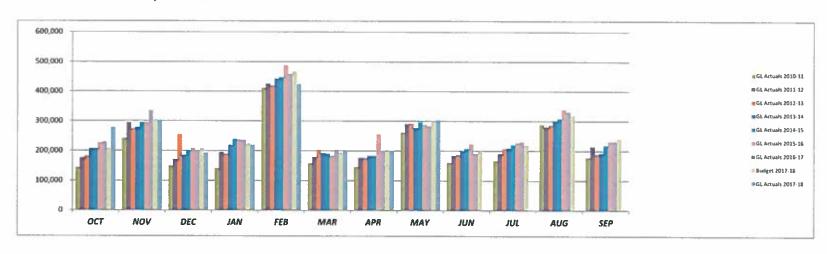
<sup>\*</sup> YTD Budget is the average percentage of the past five years.

Town of Fairview

MONTHLY ACTUAL TOTALS - Sales Tax

Current & Previous Year Comparison and Variance Analysis

			Н	STORICAL DATA	A			CURRENT FISCAL YEAR DATA						
										Variance	Variance %			
	GL Actuals	Gl. Actuals	<b>GL Actuals</b>	<b>GL Actuals</b>	<b>GL</b> Actuals	<b>GL Actuals</b>	GL Actuals	Budget	GL Actuals	Actual/Budg	Actual/Budg	Variance	Variance %	
<u>Fiscal</u>	2010-11	<u> 2011-12</u>	<u>2012-13</u>	2013-14	<u>2014-15</u>	<u>2015-16</u>	2016-17	2017-18	2017-18	2017-18	2017-18	<b>Curr to Prev</b>	Curr to Prev	
OCT	144,634	176,236	182,274	206,397	207,714	227,044	230,045	209,041	278,523.39	69,482.72	33%	51,479.14	23%	
NOV	242,466	293,730	274,682	278,331	294,830	294,899	335,455	305,769	302,567.52	(3,201.15)	-1%	7,668.37	3%	
DEC	149,830	171,561	255,516	186,361	201,803	209,495	202,404	208,920	193,586.37	(15,333.30)	-7%	(15,908.80)	-8%	
JAN	141,004	195,205	190,100	219,267	239,533	237,372	236,752	225,044	219,699.77	(5,343.90)	-2%	(17,672.41)	-7%	
FEB	411,537	425,768	419,733	442,581	447,724	487,537	459,076	467,950	424,054.41	(43,895.26)	-9%	(63,482.34)	-13%	
MAR	159,365	179,558	204,454	192,849	190,576	184,490	204,469	196,492	203,269.20	6,777.53	3%	18,779.45	10%	
APR	146,718	177,017	177,293	183,889	183,441	256,153	200,529	199,698	201,816.26	2,118.59	1%	(54,336.45)	-21%	
MAY	262,382	290,745	291,880	277,257	296,919	288,071	283,656	298,687	303,588.22	4,901.55	2%	15,516.85	5%	
JUN	161,430	184,353	187,635	200,325	207,986	223,347	192,033	203,477						
JUL	168,467	191,018	207,953	208,906	220,746	228,277	231,173	219,642						
AUG	288,290	280,682	287,558	299,768	308,568	339,965	330,493	318,950						
SEP	179,026	214,290	189,947	193,075	218,837	232,253	232,101	241,334						
TOTALS	2,455,148	2,780,161	2,869,024	2,889,005	3,018,675	3,208,904	3,138,188	3,095,000	2,127,105	15,507	19%	(57,956)	-8%	



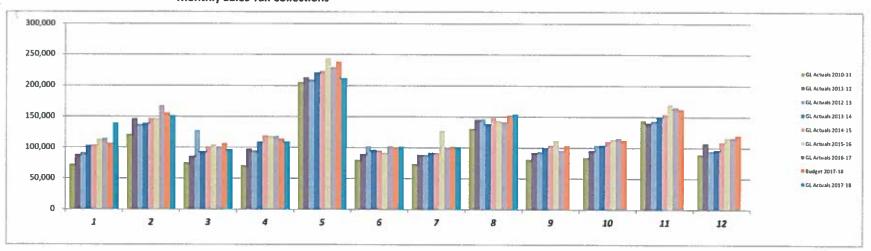
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Town of Fairview

General Fund - Sales Tax

Current & Previous Year Comparison and Variance Analysis

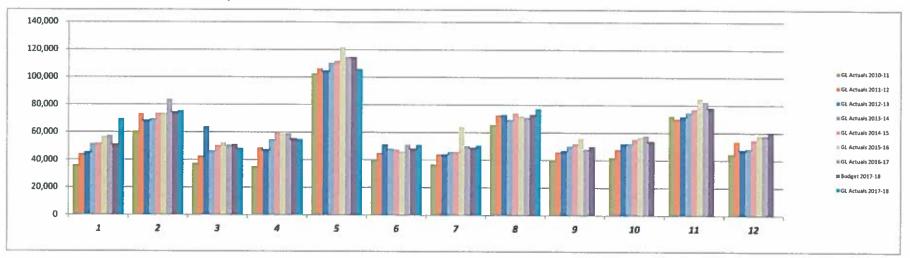
			H	ISTORICAL DATA	Α			CURRENT FISCAL YEAR DATA							
										Variance	Variance %				
	GL Actuals	GL Actuals	GL Actuals	<b>GL Actuals</b>	<b>GL Actuals</b>	GL Actuals	GL Actuals	Budget	<b>GL</b> Actuals	Actual/Budg	Actual/Budg	Variance	Variance %		
<u>Fiscal</u>	2010-11	2011-12	<u>2012-13</u>	2013-14	2014-15	2015-16	2016-17	<u>2017-18</u>	2017-18	<u>2017-18</u>	2017-18	<b>Curr to Prev</b>	<b>Curr to Prev</b>		
ОСТ	72,317	88,118	91,137	103,198	103,857	113,522	115,023	106,494	139,261.70	32,767.86	31%	25,739.57	23%		
NOV	121,233	146,865	137,341	139,166	147,415	147,450	167,727	155,886	151,283.76	(4,602.07)	-3%	3,834.19	3%		
DEC	74,915	85,780	127,758	93,181	100,902	104,748	101,202	106,665	96,793.19	(9,871.65)	-9%	(7,954.40)	-8%		
JAN	70,502	97,602	95,050	109,633	119,766	118,686	118,376	114,241	109,849.89	(4,390.95)	-4%	(8,836.21)	-7%		
FEB	205,769	212,884	209,866	221,290	223,862	243,768	229,538	238,711	212,027.19	(26,683.64)	-11%	(31,741.19)	-13%		
MAR	79,683	89,779	102,227	96,424	95,288	92,245	102,235	100,207	101,634.60	1,427.77	1%	9,389.73	10%		
APR	73,359	88,509	88,647	91,945	91,720	128,076	100,264	101,769	100,908.12	(860.71)	-1%	(27,168.24)	-21%		
MAY	131,191	145,372	145,940	138,628	148,459	144,036	141,828	152,404	154,294.10	1,890.27	1%	10,258.42	7%		
JUN	80,715	92,177	93,817	100,163	103,993	111,673	96,017	103,738				• • • • • • • • • • • • • • • • • • • •			
JUL	84,233	95,509	103,977	104,453	110,373	114,139	115,587	111,965							
AUG	144,145	140,341	143,779	149,884	154,284	169,983	165,246	162,627							
SEP	89,513	107,145	94,973	96,537	109,419	116,127	116,051	120,295							
TOTALS	1,227,574	1,390,081	1,434,512	1,444,502	1,509,337	1,604,452	1,569,094	1,575,000	1,066,053	(10,323)	5%	(26,478)	-7%		



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Town of Fairview
Economic Development Corporation Fund - Sales Tax
Current & Previous Year Comparison and Variance Analysis

17		- C	LI LI	STORICAL DATA									
10.			LI.	STORICAL DATA		100				CURRENT FISCA			
										Variance	Variance %		
	GL Actuals	GL Actuals	Budget	GL Actuals	Actual/Budg	Actual/Budg	Variance	Variance %					
<u>Fiscal</u>	<u>2010-11</u>	<u>2011-12</u>	<u>2012-13</u>	<u>2013-14</u>	<u>2014-15</u>	<u>2015-16</u>	2016-17	<u>2017-18</u>	2017-18	2017-18	2017-18	<b>Curr to Prev</b>	<b>Curr to Prev</b>
ОСТ	36,159	44,059	45,568	51,599	51,928	56,761	57,511	51,273	69,630.85	18,357.43	36%	12,869,79	23%
NOV	60,617	73,433	68,670	69,583	73,707	73,725	83,864	74,941	75,641.88	700.46	1%	1,917.09	3%
DEC	37,458	42,890	63,879	46,590	50,451	52,374	50,601	51,127	48,396.59	(2,730.82)	-5%	(3,977.20)	-8%
JAN	35,251	48,801	47,525	54,817	59,883	59,343	59,188	55,401	54,924.94	(476.47)	-1%	(4,418.10)	-7%
FEB	102,884	106,442	104,933	110,645	111,931	121,884	114,769	114,619	106,013.61	(8,605.81)	-8%	(15,870.58)	-13%
MAR	39,841	44,889	51,114	48,212	47,644	46,122	51,117	48,142	50,817.30	2,674.88	6%	4,694.86	10%
APR	36,679	44,254	44,323	45,972	45,860	64,038	50,132	48,964	50,454.07	1,489,65	3%	(13,584,11)	-21%
MAY	65,595	72,686	72,970	69,314	74,230	72,018	70,914	73,141	77,147.06	4,005.64	5%	5,129.22	7%
NUL	40,357	46,088	46,909	50,081	51,997	55,837	48,008	49,869					
JUL	42,117	47,755	51,988	52,226	55,186	57,069	57,793	53,838					
AUG	72,072	70,170	71,890	74,942	77,142	84,991	82,623	78,161					
SEP	44,757	53,572	47,487	48,269	54,709	58,063	58,025	60,519					
TOTALS	613,787	695,040	717,256	722,251	754,669	802,226	784,547	760,000	533,026	15,415	37%	(13,239)	-7%



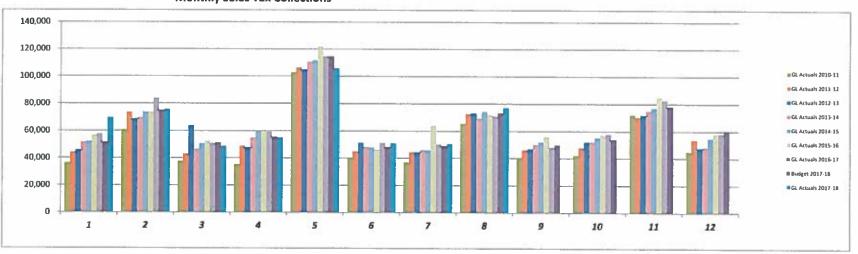
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Town of Fairview

Community Development Corporation Fund - Sales Tax

Current & Previous Year Comparison and Variance Analysis

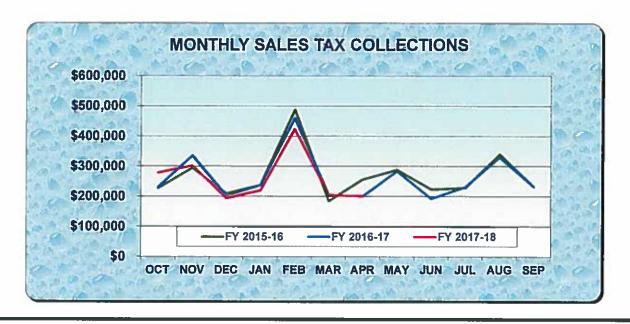
	<b>-</b>		н	ISTORICAL DAT	A			CURRENT FISCAL YEAR DATA						
										Variance	Variance %			
	GL Actuals	GL Actuals	<b>GL Actuals</b>	GL Actuals	GL Actuals	<b>GL</b> Actuals	GL Actuals	Budget	<b>GL</b> Actuals	Actual/Budg	Actual/Budg	Variance	Variance %	
<u>Fiscal</u>	<u>2010-11</u>	2011-12	<u>2012-13</u>	2013-14	2014-15	<u>2015-16</u>	2016-17	2017-18	2017-18	2017-18	2017-18	Curr to Prev	Curr to Prev	
OCT	36,159	44,059	45,568	51,599	51,928	56,761	57,511	51,273	69,630.85	18,357.43	36%	12,869.79	23%	
NOV	60,617	73,433	68,670	69,583	73,707	73,725	83,864	74,941	75,641.88	700.46	1%	1,917.09	3%	
DEC	37,458	42,890	63,879	46,590	50,451	52,374	50,601	51,127	48,396.59	(2,730.82)	-5%	(3,977.20)	-8%	
JAN	35,251	48,801	47,525	54,817	59,883	59,343	59,188	55,401	54,924.94	(476.47)	-1%	(4,418.10)	-7%	
FEB	102,884	106,442	104,933	110,645	111,931	121,884	114,769	114,619	106,013.61	(8,605.81)	-8%	(15,870.58)	-13%	
MAR	39,841	44,889	51,114	48,212	47,644	46,122	51,117	48,142	50,817.30	2,674.88	6%	4,694.86	10%	
APR	36,679	44,254	44,323	45,972	45,860	64,038	50,132	48,964	50,454.07	1,489.65	3%	(13,584.11)	-21%	
MAY	65,595	72,686	72,970	69,314	74,230	72,018	70,914	73,141	77,147.06	4,005.64	5%	5,129.22	7%	
JUN	40,357	46,088	46,909	50,081	51,997	55,837	48,008	49,869						
JUL	42,117	47,755	51,988	52,226	55,186	57,069	57,793	53,838						
AUG	72,072	70,170	71,890	74,942	77,142	84,991	82,623	78,161						
SEP	44,757	53,572	47,487	48,269	54,709	58,063	58,025	60,519						
TOTALS	613,787	695,040	717,256	722,251	754,669	802,226	784,547	760,000	533,026	15,415	37%	(13,239)	-7%	



# Town of Fairview Sales Tax Summary–Cash Basis Fiscal Year 2017 - 2018 (Actual versus Budget)

ra consider	MONTH	ILY SALES TAX C	OMPARISON		YTD SA	LES \$ TAX CO	MPARISON	YTD% SALES TA	X COMPARISON
	1				1-2-2			YTD ACTUAL \$	YTD BUDGET \$
			MONTH	MONTH		The state of the	YTD	RECEIVED	As a PERCENT
Town 17.5	MONTHLY	MONTHLY	VARIANCE	% Fav /	YTD	YTD	\$ Variance	As a % OF TOTAL	of TOTAL ANNUAL
MONTH	BUDGET	RECEIVED	Fav / (Unfav)	-Unfav	BUDGET \$	ACTUAL \$	Fav / (Unfav)	ANNUAL BUDGET \$	BUDGET \$
October	\$209,041	\$278,523	\$69,483	33.2%	\$209,041	\$278,523	\$69,483	9.0%	6.8%
November	305,769	302,568	(3,201)	-1.0%	514,809	581,091	66,282	18.8%	16.6%
December	208,920	193,586	(15,333)	-7.3%	723,729	774,677	50,948	25.0%	23.4%
January	225,044	219,700	(5,344)	-2.4%	948,773	994,377	45,605	32.1%	30.7%
February	467,950	424,054	(43,896)	-9.4%	1,416,722	1,418,431	1,709	45.8%	45.8%
March	196,492	203,269	6,777	3.4%	1,613,214	1,621,700	8,486	52.4%	52.1%
April	199,698	201,816	2,118	1.1%	1,812,912	1,823,516	10,605	58.9%	58,6%
May	298,687								
June	203,477				1775				
July	219,642				geng like				
August	318,950				Openium 1	F			
September	241,334				1	3			
Total	\$3,095,000	\$1,823,516	\$10,605						

#### **TOWN OF FAIRVIEW**

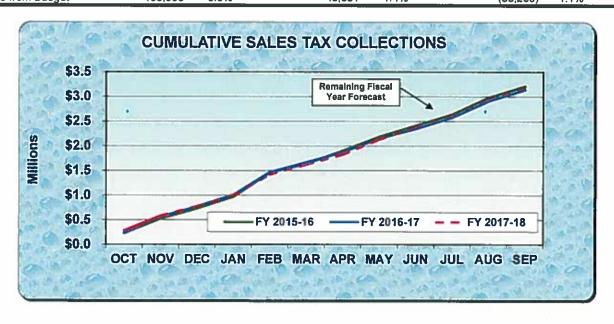


		FY 2015-16			FY 2016-17		[	FY 2017-18		FY 2017-18
	Monthly	Cumulative	% *	Monthly	Cumulative	% *	Monthly	Cumulative	% *	Forecast **
OCTOBER	227,044	227,044	7.5%	230,045	230,045	7.4%	278,523	278,523	9.0%	3,800,348
NOVEMBER	294,899	521,943	17,2%	335,455	565,500	18.3%	302,568	581,091	18.8%	3,225,420
DECEMBER	209,495	731,438	24.1%	202,404	767,904	24.8%	193,586	774,677	25.0%	3,166,566
<u>JA</u> NUARY	237,372	968,810	31.9%	236,752	1,004,657	32.5%	219,700	994,377	32.1%	3,106,765
FEBRUARY	487,537	1,456,347	47.9%	459,769	1,464,426	47.3%	424,054	1,418,431	45.8%	3,040,295
MARCH	184,490	1,640,837	54.0%	204,469	1,668,895	53.9%	203,269	1,621,700	52.4%	3,050,117
APRIL	256,153	1,896,990	62.4%	200,529	1,869,424	60.4%	201,816	1,823,517	58.9%	3,061,800
MAY	288,071	2,185,061	71.9%	283,656	2,153,080	69.6%				
JUNE	223,347	2,408,408	79.2%	192,033	2,345,114	75.8%				1
JULY	228,277	2,636,685	86.7%	231,173	2,576,287	83.2%				
AUGUST	339,965	2,976,650	97.9%	330,493	2,906,780	93.9%				
SEPTEMBER	232,253	3,208,903	105.6%	232,101	3,138,881	101.4%		_		

<sup>\* %</sup> received compared to annual budget

<sup>\*\*\*</sup> State Comptroller portion only

End-of-Year Amount	3,208,903		3,138,881	3,061,800	
Budgeted Amount	3,040,000		3,095,000	3,095,000	
Variance from Budget	168 903	5.6%	43 881 1 4%	(33.200)	-1 1%

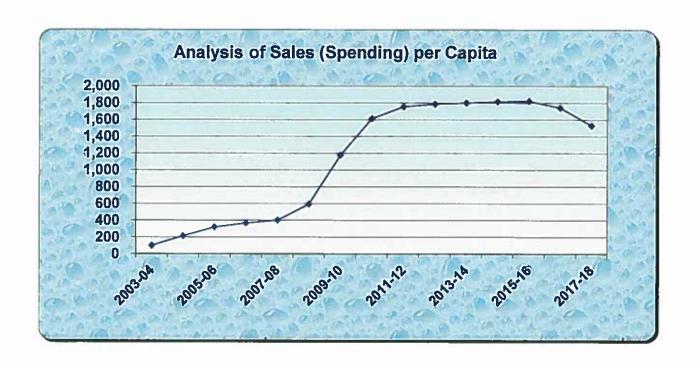


<sup>\*\*</sup> Forecast Calculation: (((FY 17-18 Cumulative - FY 16-17 Cumulative) / FY 16-17 Cumulative) + 1) \* FY 16-17 Final Cumulative

## TOWN OF FAIRVIEW Analysis of Sales (Spending) per Capita

Fiscal <u>Year</u>	Sales Tax EDC-CDC-Town	Total <u>Sales (Spending)</u>	<u>Population</u>	Sales (Spending) per Capita
2003-04	138,975	694,874	7,000	99
2004-05	300,838	1,504,192	7,000	215
2005-06	448,806	2,244,030	7,000	321
2006-07	514,902	2,574,512	7,000	368
2007-08	564,641	2,823,204	7,032	401
2008-09	846,545	4,232,723	7,139	593
2009-10	1,706,868	8,534,340	7,248	1,177
2010-11	2,455,148	12,275,741	7,611	1,613
2011-12	2,780,161	13,900,805	7,914	1,756
2012-13	2,869,024	14,345,120	8,020	1,789
2013-14	2,889,005	14,445,025	8,310	1,801
2014-15	3,018,677	15,093,385	8,500	1,816
2015-16	3,208,903	16,044,515	8,800	1,823
2016-17	3,138,881	15,694,404	9,000	1,744
2017-18	3,061,800	15,308,998	10,000	1,531

For 2017-18, the amount is forecasted based upon prior year trends



## For: Fairview City Fines And Fees

	Year Of Offense	Offense Age in Years	Total Dollar Amount Turned Over	Total Dollar Amount Due	Total Dollar Amount Paid	Percent Paid	Total Dollar Amount Non Cash	Percent Non Cash	Total Dollar Amount Liquidated	Percent Liquidated
•	2018	0	\$17,384.90	\$17,384.90	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%
	2017	1	\$323,947.45	\$281,987.88	\$34,658.37	10.70%	\$7,301.20	2.25%	\$41,959.57	12.95%
	2016	2	\$275,416.21	\$207,835.91	\$54,199.61	19.68%	\$13,380.69	4.86%	\$67,580.30	24.54%
	2015	3	\$279,197.33	\$185,405.47	\$71,564.39	25.63%	\$22,227.47	7.96%	\$93,791.86	33.59%
	2014	4	\$264,049.81	\$131,729.47	\$91,894.74	34.80%	\$40,425.60	15.31%	\$132,320.34	50.11%
	2013	5	\$168,873.36	\$106,199.45	\$46,006.04	27.24%	\$16,667.87	9.87%	\$62,673.91	37.11%
	2012	6	\$142,362.48	\$82,465.40	\$44,115.38	30.99%	\$15,781.70	11.09%	\$59,897.08	42.07%
	2011	7	\$143,943.99	\$94,900.18	\$39,384.71	27.36%	\$9,659.10	6.71%	\$49,043.81	34.07%
14	2010	8	\$194,674.94	\$133,184.36	\$34,158.58	17.55%	\$27,332.00	14.04%	\$61,490.58	31.59%
	2009	9	<b>\$</b> 115,239.70	\$87,931.30	\$21,968.37	19.06%	\$5,340.03	4.63%	\$27,308.40	23.70%
	2008	10	\$179,843.10	\$137,850.20	\$20,888.30	11.61%	\$21,104.60	11.74%	\$41,992.90	23.35%
	2007	11	\$113,223.81	\$87,951.20	\$14,881.26	13.14%	\$10,391.35	9.18%	\$25,272.61	22.32%
	2006	12	\$101,602.05	\$80,170.65	\$8,857.95	8.72%	\$12,573.45	12.38%	\$21,431.40	21.09%
	2005	13	\$127,646.11	\$106,195.31	\$6,869.50	5.38%	\$14,581.30	11.42%	\$21,450.80	16.80%
	2004	14	\$68,215.11	\$30,623.40	\$5,643.55	8.27%	\$31,948.16	46.83%	\$37,591.71	55.11%
	2003	15	\$6,905.60	\$1,237.60	\$0.00	0.00%	\$5,668.00	82.08%	\$5,668.00	82.08%
	2002	16	\$1,490.20	\$0.00	\$122.20	8.20%	\$1,368.00	91.80%	\$1,490.20	100.00%
	2001	17	\$362.25	\$0.00	\$0.00	0.00%	\$362.25	100.00%	\$362.25	100.00%
-			\$2,524,378.40	\$1,773,052.68	\$495,212.95	19.62%	\$256,112.77	10.15%	\$751,325.72	29.76%

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