

MONTHLY FINANCIAL REPORT

For the period ending February 28, 2018
(Unaudited)

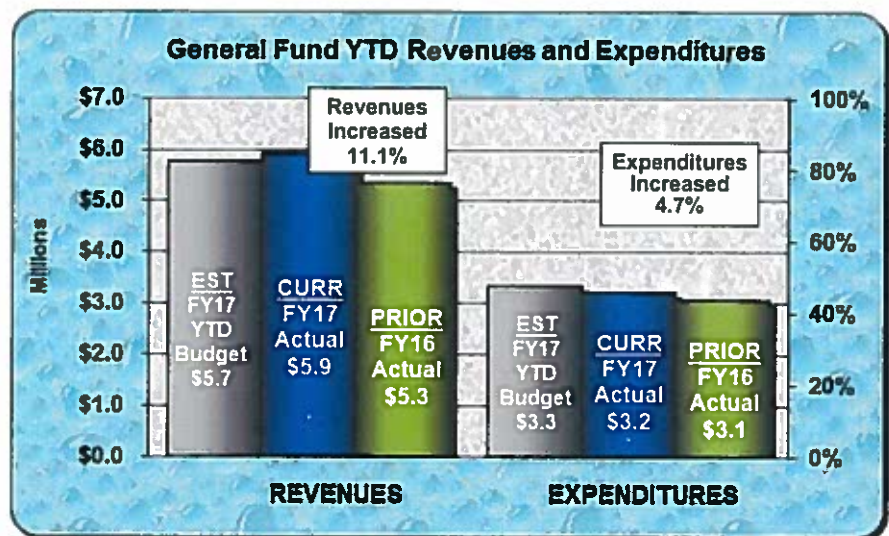
TO: Town Manager's Office
FROM: Roger Unger, Interim Chief Financial Officer
Brenda Bowman, Accounting Manager
DATE: March 19, 2018

BACKGROUND

Financial reports are prepared for the General Fund, Water and Sewer Fund, Solid Waste Fund, Debt Service Fund, Stormwater Fund, and Fairview EDC & CDC Funds. Summaries of revenues and expenditures for the current year as well as previous year, and percentage of collected/used are presented. This report covers the fifth month of fiscal year 2017-2018; therefore, it is generally desirable for year-to-date revenue totals to have achieved 42% of the budgeted amount and expenditures should generally not exceed 42% of the budgeted amounts. However, because property taxes are primarily received during the first trimester of the budget year and other revenues such as franchise fees are cyclical, revenues will not always equate to the projected percentage. Likewise, total expenditures may not always equate to the projected percentage, because payments for contracted services, insurance, and debt service payments are paid in lump sum amounts, while transfers to other funds occur quarterly.

GENERAL FUND

Revenue collections in the General Fund for the fifth month of fiscal year 2018 total \$5,929,417 and represent 66.1% of the total annual budget. Actual total collection this year is \$592,317 higher than last year. Property tax increased by \$416,605 due to higher property valuations and new construction. Charges for services increased by \$88,925 due to increased Engineering fees and higher interest rates on invested funds.

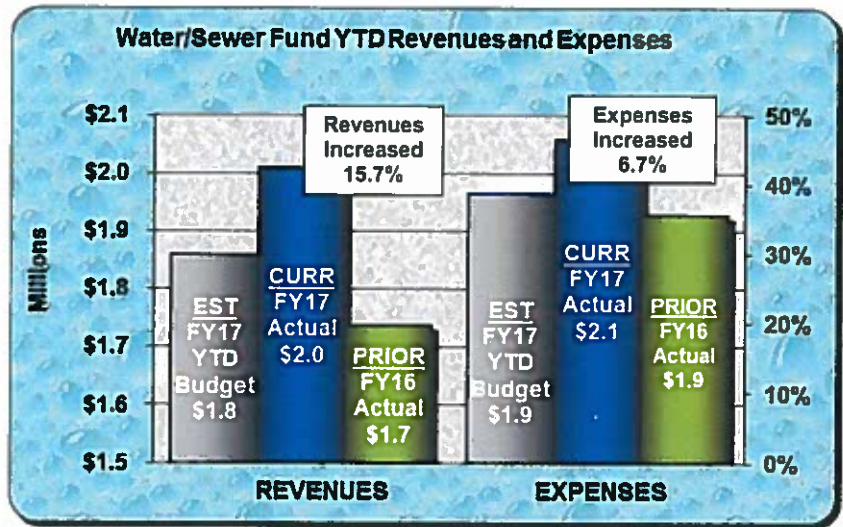


General Fund expenditures total \$3,067,834 and represent 34.4% of the total annual budget. Expenditures are \$143,981 more than the previous year. All other expenditures for all divisions are within the acceptable range.

WATER AND SEWER FUND

The Water and Sewer Fund revenues total \$2,009,005 and represent 32.8% of the total annual budget. This amount is \$272,382 higher than last year. Water sales were higher by \$336,758 and sewer sales were higher by \$64,953 than the previous year due to the Town increasing water and sewer rates by 15%.

Expenses for the Water and Sewer Fund total \$2,057,887 and represent 29% of the annual budget. This amount is \$129,027 more than prior year.



OTHER OPERATING FUNDS

The revenues and expenditures for all the other operating funds are within an acceptable percentage range. Revenues and expenditures will be monitored and reported to ensure that spending will not exceed the approved budget amounts.

OTHER INFORMATION

Number of water accounts in February 2018 totaled – 3,608

Number of sewer accounts in February 2018 totaled – 1,924

Number of solid waste accounts in February 2018 totaled – 3,614

Water sales in thousand gallons for the month of February 2018 – 28,849

SALES TAX ANALYSIS

Sales tax revenue collections for the entire Town of Fairview (Town, Fairview EDC and Fairview CDC portions) for the fifth month of fiscal year 2018 total \$1,418,431. Actual total collection this year is \$249,770 or 15% less than last year.

The Town of Fairview received \$424,054 in sales tax revenue during the month of February 2018. This amount represents a decrease of \$35,021 or 7.7% less than February 2017. Due to the timing, the sales tax received in the month of March 2018 can be reported in this financial report too. The Town of Fairview received \$203,269 during the month of March 2018. This amount represents a decrease of \$2,199 or 1.1% less than March 2017.

MUNICIPAL COURT OUTSTANDING FINE & FEE COLLECTIONS

The February 2018 report from Perdue, Brandon, Fielder, Collins & Mott, LLP:

- ✓ 269 (\$234,771) letters were mailed
- ✓ 9 address corrections, 35 phone number changes & 1 telephone contacts
- ✓ 92 new accounts were added (\$32,310)
- ✓ \$11,577 was collected on 42 outstanding accounts
- ✓ 55 accounts (\$11,819) outstanding at the end of February 2018
- ✓ REFERENCE "Docket Age Report Summary" within Financial packet
 - Total Dollar Amount Turned Over – amount of past due court fines and fees turned over to Perdue, Brandon, Fielder, Collins & Mott for collection
 - Total Dollar Amount Paid – total amount collected on past due account, which includes the Town's portion and the collection fee portion
 - Total Dollar Amount Non-Cash – amount of past due court fines and fees turned over for collections that have been disposed of by sources other than cash collections (i.e. reduced fines, dismissals, etc.)

MUNICIPAL COURT MONTHLY ACTIVITY

February 2018 Report:

Citations Written – 297

Warrants Issued – 137

Driving Safety Course – 29

Payment Plan – 23

Pre-Trials – 9

Plea Court Docket – 245

Total Cases Disposed – 257

Deferred Disposition – 46

Show Cause by Judge – 55

Trial by Jury - 1

BUILDING PERMIT ACTIVITY

<u>Permit Type</u>	<u>Fiscal Year-to-Date</u>		<u>2/28/2018</u>	
	<u>QTY</u>	<u>VALUE</u>	<u>QTY</u>	<u>VALUE</u>
Commercial	18	\$6,200,000	0	\$0.00
Residential	31	\$17,585,679	9	\$7,265,003
Accessory Bldg	13	\$455,725	4	\$197,000
Addn/Remodel	19	\$943,991	3	\$68,345
Other	<u>172</u>		<u>34</u>	
Total	253		50	

**TOWN OF FAIRVIEW
COMBINED REVENUE & EXPENDITURE REPORT
FOR THE PERIOD ENDING FEBRUARY 28, 2018**

	Budget FY17-18	ESTIMATED YTD Budget* 2/28/2018	CURRENT YTD Actual 2/28/2018	YTD Used/ Collected 2/28/2018	PRIOR YTD Actual 2/28/2017	YTD Used/ Collected 2/28/2017	Changes from Last Year
GENERAL FUND							
Revenues:							
Property Taxes	\$3,956,455	\$3,742,221	\$3,838,310	97.0%	\$3,421,705	96.0%	\$416,605
Sales & Use Taxes	1,575,000	746,767	709,216	45.0%	731,866	46.5%	(22,650)
Mixed Beverage Tax	75,000	37,905	32,261	43.0%	39,588	52.8%	(7,327)
Franchises	679,900	218,832	122,737	18.1%	145,683	21.8%	(22,946)
Licenses & Permits	412,696	150,092	175,143	42.4%	143,602	35.4%	31,541
Charges for Service	319,475	287,275	236,960	74.2%	148,035	44.5%	88,925
Fines & Fees	421,434	172,124	154,507	36.7%	162,799	38.9%	(8,292)
Investment Income	40,000	17,789	48,120	120.3%	14,769	38.9%	33,351
Miscellaneous	447,448	182,942	239,013	53.4%	184,028	30.7%	54,985
Transfer from Capital Projects Fund	200,000	48,659	200,000	100.0%	200,000	0.0%	-
Transfer from Water & Sewer Fund	655,000	161,269	163,750	25.0%	135,625	22.7%	28,125
Transfer from Stormwater Fund	37,600	7,833	9,400	25.0%	9,400	25.0%	-
Transfer from Hotel/Motel Fund	150,729	-	-	0.0%	-	0.0%	-
Total Revenues	\$8,970,737	\$5,773,707	\$5,929,417	66.1%	\$5,337,100	64.2%	\$592,317
Expenditures:							
Mayor & Council	\$21,950	\$7,173	\$4,169	19.0%	\$5,602	28.0%	(\$1,433)
Administration	617,272	236,285	231,588	37.5%	213,415	36.6%	18,173
Accounting	593,319	229,621	220,844	37.2%	212,956	36.5%	7,888
Town Secretary	154,688	48,283	47,518	30.7%	32,538	30.8%	14,980
Planning & Zoning	149,553	54,586	52,539	35.1%	54,109	37.5%	(1,570)
Police	2,411,556	894,170	937,168	38.9%	704,344	27.7%	232,824
Fire	3,022,345	1,214,905	1,193,240	39.5%	1,123,233	38.0%	70,007
Public Works	437,768	158,811	112,394	25.7%	259,252	44.4%	(146,858)
Inspections	210,506	75,849	73,988	35.1%	49,338	39.1%	24,650
Municipal Court	194,263	77,282	68,398	35.2%	69,316	37.7%	(918)
Parks & Recreation	197,621	71,250	72,447	36.7%	65,128	34.4%	7,319
Non-Departmental	905,836	243,886	146,248	16.1%	162,083	20.5%	(15,835)
Transfer to Technology Fund	51,274	24,921	51,274	100.0%	116,520	97.5%	(65,246)
Total Expenditures	\$8,967,951	\$3,337,021	\$3,211,815	35.8%	\$3,067,834	34.4%	\$143,981
Net Revenue over Expenditures			2,717,602		2,269,266		
Beginning Fund Balance			4,885,152		4,918,043		
Ending Fund Balance			7,602,754		7,187,309		

* YTD Budget is the average percentage of the past five years.

**TOWN OF FAIRVIEW
COMBINED REVENUE & EXPENDITURE REPORT
FOR THE PERIOD ENDING FEBRUARY 28, 2018**

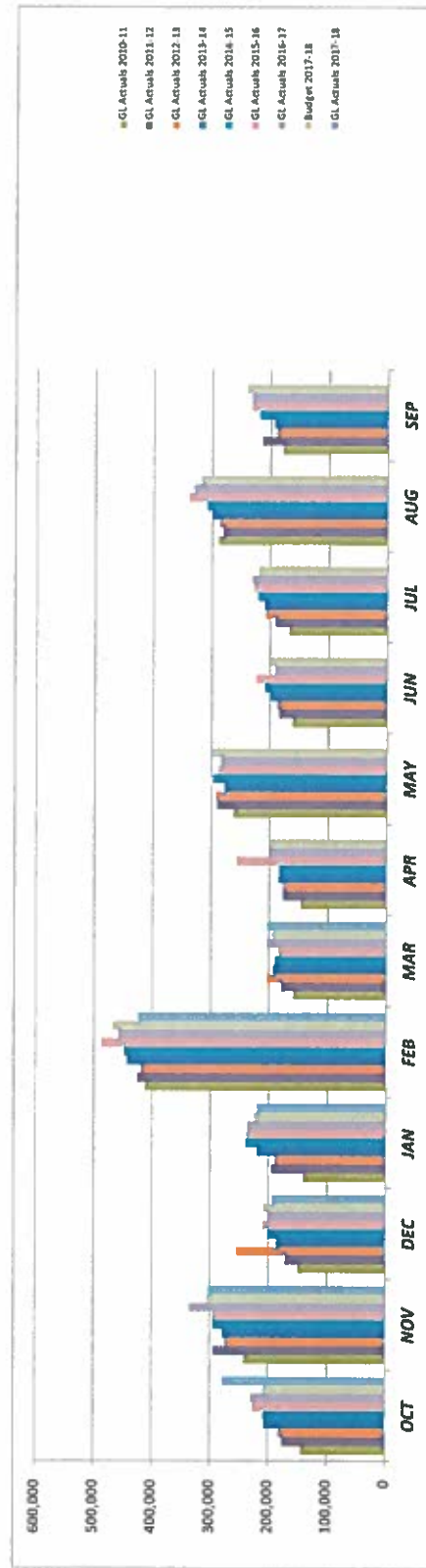
	Budget FY17-18	ESTIMATED YTD Budget* 2/28/2018	CURRENT YTD Actual 2/28/2018	YTD Used/ Collected 2/28/2018	PRIOR YTD Actual 2/28/2017	YTD Used/ Collected 2/28/2017	Changes from Last Year
WATER & SEWER FUND							
Revenues:							
Water Service	\$4,600,000	\$1,292,197	\$1,478,022	32.1%	\$1,141,264	27.8%	\$336,758
Sewer Service	948,750	357,941	355,273	37.4%	290,320	35.3%	64,953
Tower Lease	199,022	78,782	83,758	42.1%	88,046	49.7%	(4,288)
Investment Income	3,500	1,415	2,648	75.7%	1,039	31.5%	1,609
Miscellaneous	120,665	67,865	84,524	70.0%	72,707	55.1%	11,817
Transfer from Debt Service Fund	233,581	58,395	-	0.0%	138,467	50.0%	(138,467)
Transfer from Stormwater Fund	20,000	3,333	5,000	25.0%	5,000	25.0%	-
Total Revenues	6,125,518	\$1,859,929	\$2,009,225	32.8%	\$1,736,843	31.4%	\$272,382
Expenses:							
Water Department	\$3,652,948	\$1,298,065	\$1,237,663	33.9%	\$1,111,457	33.5%	\$126,206
Utilities	132,795	46,968	47,280	35.6%	65,540	33.1%	(18,260)
Sewer Department	1,458,829	422,702	308,019	21.1%	322,460	23.2%	(14,441)
Debt Service	1,076,564	42,859	281,652	26.2%	256,101	90.9%	25,551
General Fund Franchise Fee	345,000	71,362	86,250	25.0%	79,375	24.1%	6,875
Transfer to General Fund	310,000	55,413	77,500	25.0%	56,250	21.0%	21,250
Non-Departmental	129,827	28,747	19,523	15.0%	36,527	3.2%	(17,004)
Total Expenses	\$7,105,963	\$1,966,116	\$2,057,887	29.0%	\$1,928,860	29.0%	\$129,027
SOLID WASTE FUND							
Total Revenues	\$720,000	\$129,231	\$257,869	35.8%	\$250,883	36.0%	\$6,986
Total Expenses	\$675,200	\$113,167	\$219,713	32.5%	\$209,262	32.2%	\$10,451
DEBT SERVICE FUND							
Total Revenues	\$2,231,074	\$1,899,282	\$2,134,652	95.7%	\$2,041,588	94.9%	\$93,064
Total Expenses	\$2,222,650	\$1,568,564	\$1,527,554	68.7%	\$1,556,942	74.5%	(\$29,388)
STORMWATER FUND							
Total Revenues	\$315,000	\$122,097	\$118,618	37.7%	\$117,654	37.7%	\$964
Total Expenses	\$511,623	\$150,212	\$86,752	17.0%	\$84,230	26.9%	\$2,522
FAIRVIEW EDC							
Total Revenues	\$763,500	\$360,111	\$359,169	47.0%	\$367,811	48.1%	(\$8,642)
Total Expenditures	\$761,640	\$276,861	\$430,408	56.5%	\$287,413	31.8%	\$142,995
FAIRVIEW CDC							
Total Revenues	\$763,500	\$360,468	\$359,235	47.1%	\$367,609	48.1%	(\$8,374)
Total Expenditures	\$760,776	\$295,709	\$317,360	41.7%	\$259,323	34.9%	\$58,037

* YTD Budget is the average percentage of the past five years.

Town of Fairview
MONTHLY ACTUAL TOTALS - Sales Tax
Current & Previous Year Comparison and Variance Analysis

Fiscal	HISTORICAL DATA												CURRENT FISCAL YEAR DATA				
	GL Actuals	GL Actuals	GL Actuals	GL Actuals	GL Actuals	GL Actuals	GL Actuals	GL Actuals	GL Actuals	Budget	GL Actuals	Variance	Variance %	Variance	Variance %	Variance	Variance %
	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2017-18	2017-18	2017-18	2017-18	2017-18	2017-18	2017-18	2017-18	2017-18
OCT	144,634	176,236	182,274	206,397	207,714	227,044	230,045	278,523.39	278,523.39	209,041	278,523.39	69,482.72	33%	51,479.14	23%		
NOV	242,466	293,730	274,682	278,331	294,830	294,899	335,455	302,567.52	302,567.52	305,769	302,567.52	(3,201.15)	-1%	7,668.37	3%		
DEC	149,830	171,561	255,516	186,361	201,803	209,495	202,404	193,586.37	193,586.37	208,920	193,586.37	(15,333.30)	-7%	(15,908.80)	-8%		
JAN	141,004	195,205	190,100	219,267	239,533	237,372	236,752	219,699.77	219,699.77	225,044	219,699.77	(5,343.90)	-2%	(17,672.41)	-7%		
FEB	411,537	425,768	419,733	442,581	447,724	487,537	459,076	424,054.41	424,054.41	467,950	424,054.41	(43,895.26)	-9%	(63,482.34)	-13%		
MAR	159,365	179,558	204,454	192,849	190,576	184,490	204,469	203,269.20	203,269.20	196,492	203,269.20	6,777.53	3%	18,779.45	10%		
APR	146,718	177,017	177,293	183,889	183,441	256,153	200,529	199,698		199,698							
MAY	262,382	290,745	291,880	277,257	296,919	288,071	283,656	298,687		298,687							
JUN	161,430	184,353	187,635	200,325	207,986	223,347	192,033	203,477		203,477							
JUL	168,467	191,018	207,953	208,906	220,746	228,277	231,173	219,642		219,642							
AUG	288,290	280,682	287,558	299,768	308,568	339,965	330,493	318,950		318,950							
SEP	179,026	214,290	189,947	193,075	218,837	232,253	232,101	241,334		241,334							
TOTALS	2,455,148	2,780,161	2,869,024	2,889,005	3,018,675	3,208,904	3,138,188	1,621,701	1,621,701	3,095,000	1,621,701	8,487	17%	(19,137)	7%		

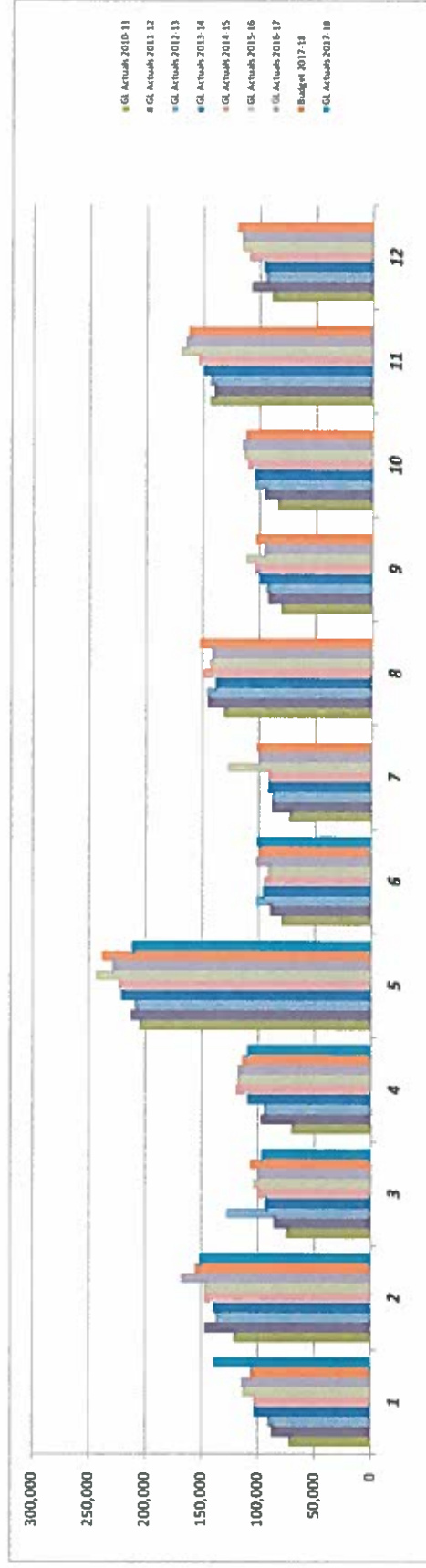
Monthly Sales Tax Collections



Town of Fairview
General Fund - Sales Tax
Current & Previous Year Comparison and Variance Analysis

Fiscal	HISTORICAL DATA												CURRENT FISCAL YEAR DATA				
	GL Actuals 2010-11	GL Actuals 2011-12	GL Actuals 2012-13	GL Actuals 2013-14	GL Actuals 2014-15	GL Actuals 2015-16	GL Actuals 2016-17	Budget 2017-18	GL Actuals 2017-18	Variance Actual/Budg 2017-18	Variance % 2017-18	Variance Curr to Prev 2017-18	Variance Curr to Prev 2017-18	Variance % Curr to Prev 2017-18	Variance Curr to Prev 2017-18	Variance % Curr to Prev 2017-18	Variance Curr to Prev 2017-18
OCT	72,317	88,118	91,137	103,198	103,857	113,522	115,023	106,494	139,261.70	32,767.86	31%	25,739.57	23%				
NOV	121,233	146,865	137,341	139,166	147,415	147,450	167,727	155,886	151,283.76	(4,602.07)	-3%	3,834.19	3%				
DEC	74,915	85,780	127,758	93,181	100,902	104,748	101,202	106,665	96,793.19	(9,871.65)	-9%	(7,954.40)	-8%				
JAN	70,502	97,602	95,050	109,633	119,766	118,686	118,376	114,241	109,849.89	(4,390.95)	-4%	(8,836.21)	-7%				
FEB	205,769	212,884	209,866	221,290	223,862	243,768	229,538	238,711	212,027.19	(26,683.64)	-11%	(31,741.19)	-13%				
MAR	79,683	89,779	102,227	96,424	95,288	92,245	102,235	100,207	101,634.60	1,427.77	1%	9,389.73	10%				
APR	73,359	88,509	88,647	91,945	91,720	128,076	100,264	101,769									
MAY	131,191	145,372	145,940	138,628	148,459	144,036	141,828	152,404									
JUN	80,715	92,177	93,817	100,163	103,993	111,673	96,017	103,738									
JUL	84,233	95,509	103,977	104,453	110,373	114,139	115,587	111,965									
AUG	144,145	140,341	143,779	149,884	154,284	169,983	165,246	162,627									
SEP	89,513	107,145	94,973	96,537	109,419	116,127	116,051	120,295									
TOTALS	1,227,574	1,390,081	1,434,512	1,444,502	1,509,337	2,604,452	1,569,094	1,575,000	810,850	(11,353)	5%	(9,568)	7%				

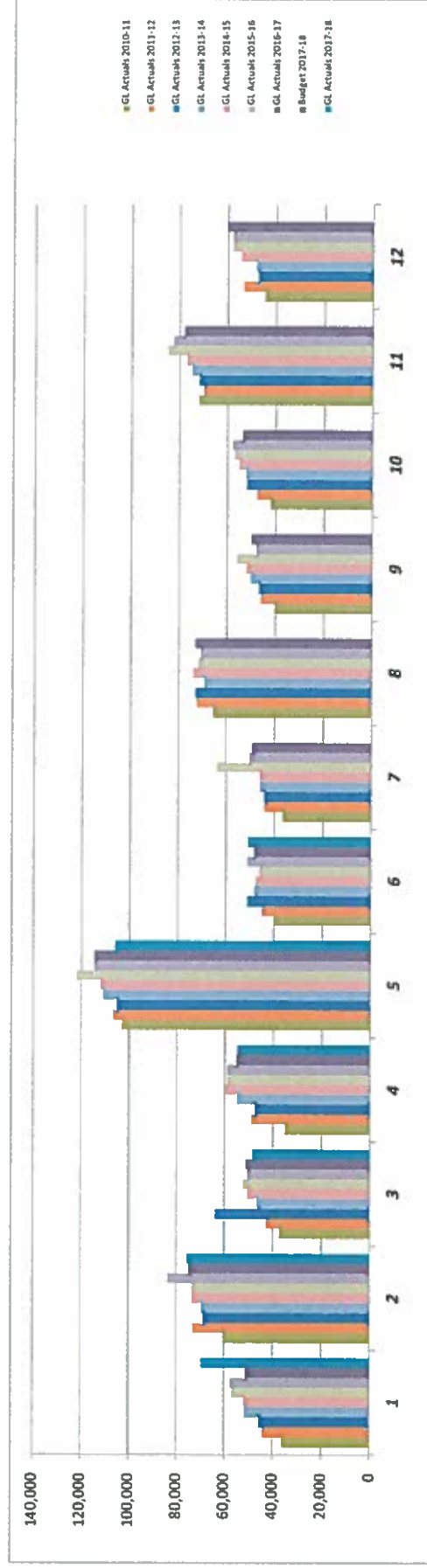
Monthly Sales Tax Collections



Town of Fairview
Economic Development Corporation Fund - Sales Tax
Current & Previous Year Comparison and Variance Analysis

HISTORICAL DATA								CURRENT FISCAL YEAR DATA					
Fiscal	GL Actuals 2010-11	GL Actuals 2011-12	GL Actuals 2012-13	GL Actuals 2013-14	GL Actuals 2014-15	GL Actuals 2015-16	GL Actuals 2016-17	Budget 2017-18	GL Actuals 2017-18	Variance Actual/Budg 2017-18	Variance % 2017-18	Variance Curr to Prev 2017-18	Variance % Curr to Prev 2017-18
OCT	36,159	44,059	45,568	51,599	51,928	56,761	57,511	51,273	69,630.85	18,357.43	36%	12,869.79	23%
NOV	60,617	73,433	68,670	69,583	73,707	73,725	83,864	74,941	75,641.88	700.46	1%	1,917.09	3%
DEC	37,458	42,890	63,879	46,590	50,451	52,374	50,601	51,127	48,396.59	(2,730.82)	-5%	(3,977.20)	-8%
JAN	35,251	48,801	47,525	54,817	59,883	59,343	59,188	55,401	54,924.94	(476.47)	-1%	(4,418.10)	-7%
FEB	102,884	106,442	104,933	110,645	111,931	121,884	114,769	114,619	106,013.61	(8,605.81)	-8%	(15,870.58)	-13%
MAR	39,841	44,889	51,114	48,212	47,644	46,122	51,117	48,142	50,817.30	2,674.88	6%	4,694.86	10%
APR	36,679	44,254	44,323	45,972	45,860	64,038	50,132	48,964					
MAY	65,595	72,686	72,970	69,314	74,230	72,018	70,914	73,141					
JUN	40,357	46,088	46,909	50,081	51,997	55,837	48,008	49,869					
JUL	42,117	47,755	51,988	52,226	55,186	57,069	57,793	53,838					
AUG	72,072	70,170	71,890	74,942	77,142	84,991	82,623	78,161					
SEP	44,757	53,572	47,487	48,269	54,709	58,063	58,025	60,519					
TOTALS	613,787	695,040	717,256	722,251	754,669	802,226	784,547	760,000	405,425	9,920	29%	(4,784)	7%

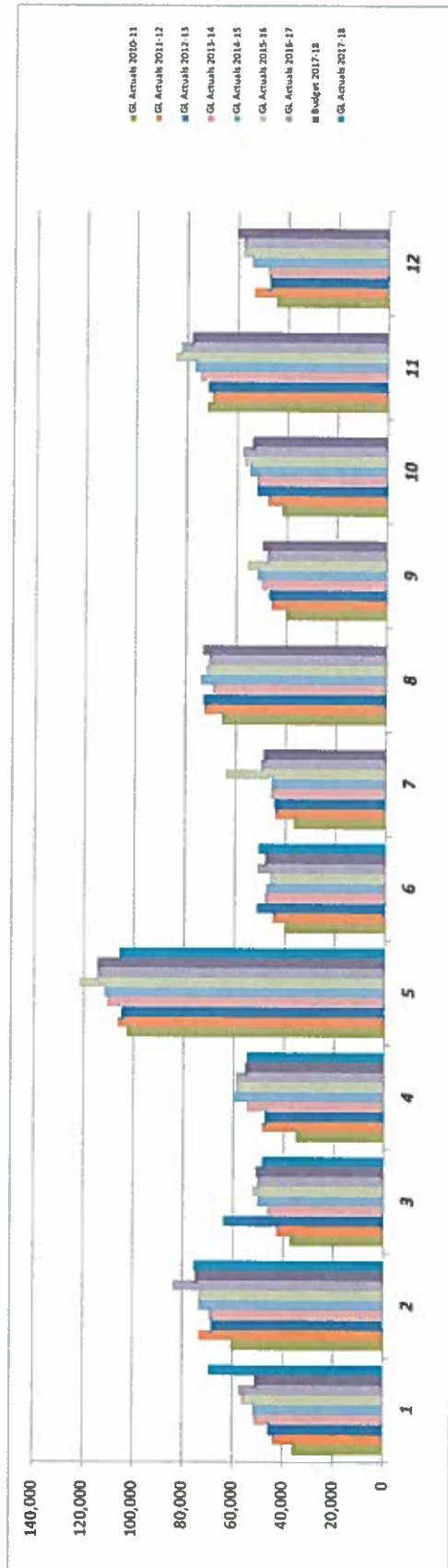
Monthly Sales Tax Collections



Town of Fairview
Community Development Corporation Fund - Sales Tax
Current & Previous Year Comparison and Variance Analysis

Fiscal	HISTORICAL DATA												CURRENT FISCAL YEAR DATA				
	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17	Budget 2017-18	GL Actuals 2017-18	Variance Actual/Budg 2017-18	Variance % 2017-18	Budget 2017-18	GL Actuals 2017-18	Variance Actual/Budg 2017-18	Variance % 2017-18	Variance Curr to Prev	Variance % Curr to Prev
OCT	36,159	44,059	45,568	51,599	51,928	56,761	57,511	51,273	69,630.85	18,357.43	36%	51,273	69,630.85	18,357.43	36%	12,869.79	23%
NOV	60,617	73,433	68,670	69,583	73,707	73,725	83,864	74,941	75,641.88	700.46	1%	74,941	75,641.88	700.46	1%	1,917.09	3%
DEC	37,458	42,890	63,879	46,590	50,451	52,374	50,601	51,127	48,396.59	(2,730.82)	-5%	51,127	48,396.59	(2,730.82)	-5%	(3,977.20)	-8%
JAN	35,251	48,801	47,525	54,817	59,883	59,343	59,188	55,401	54,924.94	(476.47)	-1%	55,401	54,924.94	(476.47)	-1%	(4,418.10)	-7%
FEB	102,884	106,442	104,933	110,645	111,931	121,884	114,769	114,619	106,013.61	(8,605.81)	-8%	114,619	106,013.61	(8,605.81)	-8%	(15,870.58)	-13%
MAR	39,841	44,889	51,114	48,212	47,644	46,122	51,117	48,142	50,817.30	2,674.88	6%	48,142	50,817.30	2,674.88	6%	4,694.86	10%
APR	36,679	44,254	44,323	45,972	45,860	64,038	50,132	48,964				48,964					
MAY	65,595	72,686	72,970	69,314	74,230	72,018	70,914	73,141				73,141					
JUN	40,357	46,088	46,909	50,081	51,997	55,837	48,008	49,869				49,869					
JUL	42,117	47,755	51,988	52,226	55,186	57,069	57,793	53,838				53,838					
AUG	72,072	70,170	71,890	74,942	77,142	84,991	82,623	78,161				78,161					
SEP	44,757	53,572	47,487	48,269	54,709	58,063	58,025	60,519				60,519					
TOTALS	613,787	695,040	717,256	722,251	754,669	802,226	784,547	760,000	405,425	9,920	29%	760,000	405,425	9,920	29%	(4,784)	7%

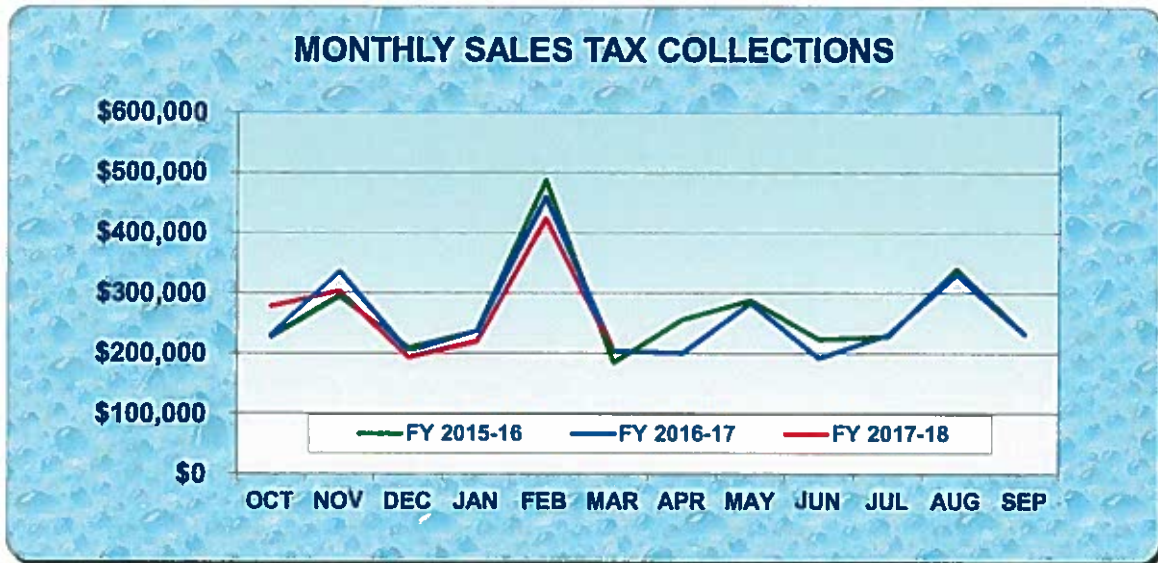
Monthly Sales Tax Collections



Town of Fairview Sales Tax Summary--Cash Basis
Fiscal Year 2017 - 2018
(Actual versus Budget)

MONTH	MONTHLY SALES TAX COMPARISON				Y T D SALES \$ TAX COMPARISON			Y T D % SALES TAX COMPARISON	
	MONTHLY BUDGET	MONTHLY RECEIVED	MONTH VARIANCE Fav / (Unfav)	MONTH % Fav / -Unfav	Y T D BUDGET \$	Y T D ACTUAL \$	Y T D \$ Variance Fav / (Unfav)	YTD ACTUAL \$ RECEIVED As a % OF TOTAL ANNUAL BUDGET \$	YTD BUDGET \$ As a PERCENT of TOTAL ANNUAL BUDGET \$
October	\$209,041	\$278,523	\$69,483	33.2%	\$209,041	\$278,523	\$69,483	9.0%	6.8%
November	305,769	302,568	(3,201)	-1.0%	514,809	581,091	66,282	18.8%	16.6%
December	208,920	193,586	(15,333)	-7.3%	723,729	774,677	50,948	25.0%	23.4%
January	225,044	219,700	(5,344)	-2.4%	948,773	994,377	45,605	32.1%	30.7%
February	467,950	424,054	(43,896)	-9.4%	1,416,722	1,418,431	1,709	45.8%	45.8%
March	196,492	203,269	6,777	3.4%	1,613,214	1,621,700	8,486	52.4%	52.1%
April	199,698								
May	298,687								
June	203,477								
July	219,642								
August	318,950								
September	241,334								
Total	\$3,095,000	\$1,621,700	\$8,486						

TOWN OF FAIRVIEW



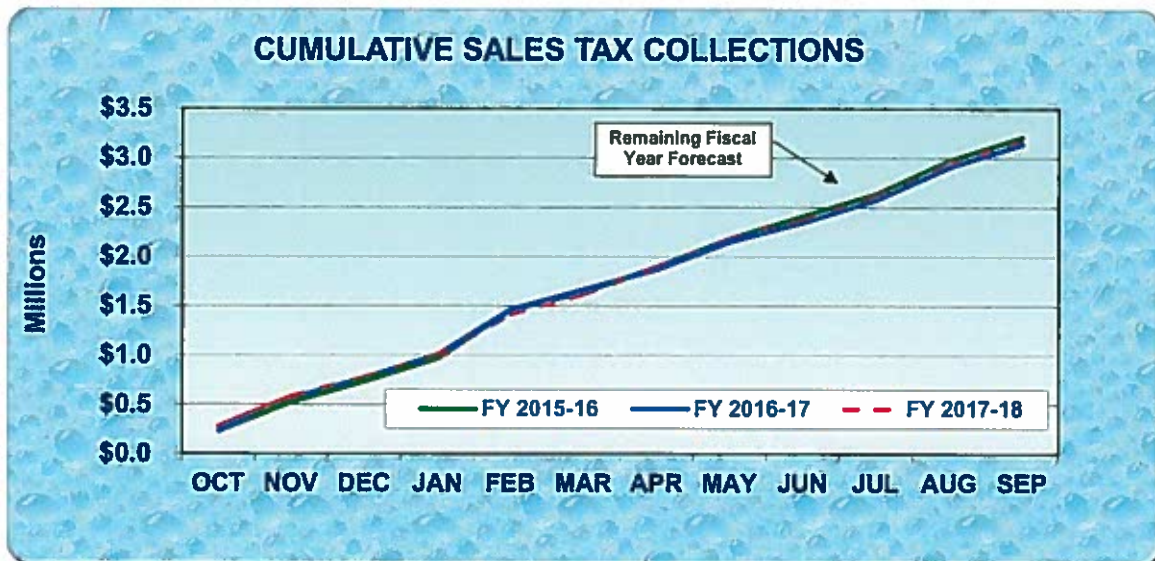
	FY 2015-16			FY 2016-17			FY 2017-18			FY 2017-18 Forecast **
	Monthly	Cumulative	% *	Monthly	Cumulative	% *	Monthly	Cumulative	% *	
OCTOBER	227,044	227,044	7.5%	230,045	230,045	7.4%	278,523	278,523	9.0%	3,800,348
NOVEMBER	294,899	521,943	17.2%	335,455	565,500	18.3%	302,568	581,091	18.8%	3,225,420
DECEMBER	209,495	731,438	24.1%	202,404	767,904	24.8%	193,586	774,677	25.0%	3,166,566
JANUARY	237,372	968,810	31.9%	236,752	1,004,657	32.5%	219,700	994,377	32.1%	3,106,765
FEBRUARY	487,537	1,456,347	47.9%	459,769	1,464,426	47.3%	424,054	1,418,431	45.8%	3,138,881
MARCH	184,490	1,640,837	54.0%	204,469	1,668,895	53.9%	203,269	1,621,700	52.4%	3,138,881
APRIL	256,153	1,896,990	62.4%	200,529	1,869,424	60.4%				
MAY	288,071	2,185,061	71.9%	283,656	2,153,080	69.6%				
JUNE	223,347	2,408,408	79.2%	192,033	2,345,114	75.8%				
JULY	228,277	2,636,685	86.7%	231,173	2,576,287	83.2%				
AUGUST	339,965	2,976,650	97.9%	330,493	2,906,780	93.9%				
SEPTEMBER	232,253	3,208,903	105.6%	232,101	3,138,881	101.4%				

* % received compared to annual budget

** Forecast Calculation: $\frac{((FY\ 17-18\ Cumulative - FY\ 16-17\ Cumulative) / FY\ 16-17\ Cumulative) + 1}{1} \times FY\ 16-17\ Final\ Cumulative$

*** State Comptroller portion only

End-of-Year Amount	3,208,903		3,138,881		3,138,881
Budgeted Amount	<u>3,040,000</u>		<u>3,095,000</u>		<u>3,095,000</u>
Variance from Budget	168,903	5.6%	43,881	1.4%	43,881

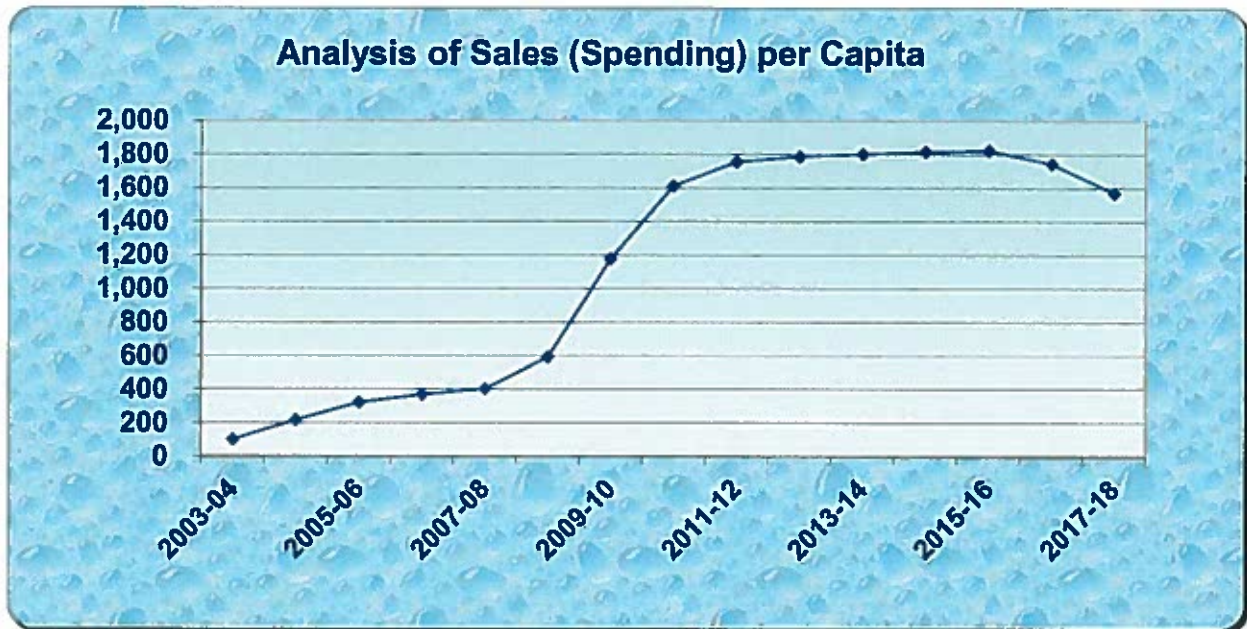


TOWN OF FAIRVIEW

Analysis of Sales (Spending) per Capita

<u>Fiscal Year</u>	<u>Sales Tax EDC-CDC-Town</u>	<u>Total Sales (Spending)</u>	<u>Population</u>	<u>Sales (Spending) per Capita</u>
2003-04	138,975	694,874	7,000	99
2004-05	300,838	1,504,192	7,000	215
2005-06	448,806	2,244,030	7,000	321
2006-07	514,902	2,574,512	7,000	368
2007-08	564,641	2,823,204	7,032	401
2008-09	846,545	4,232,723	7,139	593
2009-10	1,706,868	8,534,340	7,248	1,177
2010-11	2,455,148	12,275,741	7,611	1,613
2011-12	2,780,161	13,900,805	7,914	1,756
2012-13	2,869,024	14,345,120	8,020	1,789
2013-14	2,889,005	14,445,025	8,310	1,801
2014-15	3,018,677	15,093,385	8,500	1,816
2015-16	3,208,903	16,044,515	8,800	1,823
2016-17	3,138,881	15,694,404	9,000	1,744
2017-18	3,138,881	15,694,404	10,000	1,569

For 2017-18, the amount is forecasted based upon prior year trends



Docket Age Report Summary

For: Fairview City Fines And Fees

Year Of Offense	Offense Age In Years	Total Dollar Amount Turned Over	Total Dollar Amount Due	Total Dollar Amount Paid	Percent Paid	Total Dollar Amount Non Cash	Percent Non Cash	Total Dollar Amount Liquidated	Percent Liquidated
2017	1	\$287,399.65	\$255,788.88	\$25,554.37	8.89%	\$6,056.40	2.11%	\$31,610.77	11.00%
2016	2	\$275,267.21	\$212,371.61	\$50,106.21	18.20%	\$12,789.39	4.65%	\$62,895.60	22.85%
2015	3	\$278,797.33	\$189,346.07	\$67,800.69	24.32%	\$21,650.57	7.77%	\$89,451.26	32.08%
2014	4	\$264,049.81	\$134,434.17	\$89,740.04	33.99%	\$39,875.60	15.10%	\$129,615.64	49.09%
2013	5	\$168,793.36	\$107,122.45	\$45,003.04	26.66%	\$16,667.87	9.87%	\$61,670.91	36.54%
2012	6	\$142,362.48	\$85,734.97	\$41,805.21	29.37%	\$14,822.30	10.41%	\$56,627.51	39.78%
2011	7	\$143,943.99	\$95,574.88	\$38,710.01	26.89%	\$9,659.10	6.71%	\$48,369.11	33.60%
2010	8	\$194,674.94	\$134,012.33	\$33,884.41	17.41%	\$26,778.20	13.76%	\$60,662.61	31.16%
2009	9	\$114,331.70	\$88,188.50	\$20,881.17	18.26%	\$5,262.03	4.60%	\$26,143.20	22.87%
2008	10	\$179,843.10	\$138,731.60	\$20,006.90	11.12%	\$21,104.60	11.74%	\$41,111.50	22.86%
2007	11	\$113,223.81	\$87,951.20	\$14,881.26	13.14%	\$10,391.35	9.18%	\$25,272.61	22.32%
2006	12	\$101,602.05	\$80,170.65	\$8,857.95	8.72%	\$12,573.45	12.38%	\$21,431.40	21.09%
2005	13	\$127,646.11	\$106,521.61	\$6,869.50	5.38%	\$14,255.00	11.17%	\$21,124.50	16.55%
2004	14	\$68,215.11	\$30,623.40	\$5,643.55	8.27%	\$31,948.16	46.83%	\$37,591.71	55.11%
2003	15	\$6,905.60	\$1,237.60	\$0.00	0.00%	\$5,668.00	82.08%	\$5,668.00	82.08%
2002	16	\$1,490.20	\$0.00	\$122.20	8.20%	\$1,368.00	91.80%	\$1,490.20	100.00%
2001	17	\$362.25	\$0.00	\$0.00	0.00%	\$362.25	100.00%	\$362.25	100.00%
		\$2,468,908.70	\$1,747,809.92	\$469,866.51	19.03%	\$251,232.27	10.18%	\$721,098.78	29.21%